



**FOR IMMEDIATE RELEASE**

**Navera Announces Hanna Global Solutions as Newest Reseller**

San Francisco, CA – April 8, 2014 – Navera announced today that the company has finalized a reseller agreement with Hanna Global Solutions (HGS), a full-service employee benefits administration firm. Navera provides cloud-based education and decision support products that help individuals and their families make well-informed decisions about their benefits and insurance options.

According to the agreement finalized early this year, HGS will incorporate Navera’s interactive animated education and decision support (EDS) into its online employee self-service benefits enrollment system (BES) and use Navera to further differentiate its proprietary benefits enrollment system in the marketplace.

“Navera stands apart from other education and decision support tools we looked at. At one end, videos with actors provide a very static approach and, at the other end, calculators are input driven, but aren’t engaging. Navera takes a unique approach to benefits education with animated storytelling that reflects user input to provide demographic and plan-specific information in an entertaining way—which we like,” said Hanna Global Solutions CEO Mathew Augustine, GPHR, REBC. “We also like the fact that Navera is an early-stage company. We like the idea of partnering with earlier-stage companies rather than those that are already ‘set in their ways’—this is only the beginning of what we’ll be seeing from Navera as we both learn from the market and improve our offerings to meet growing and changing market needs. We are innovative and nimble; this partnership adds to our agility,” Mr. Augustine added.

“We’re pleased to partner with Hanna Global Solutions and have already delivered a complete solution to an HGS customer, driving higher employee participation in voluntary benefits and increased satisfaction with the overall enrollment process,” stated Navera CEO Steve L. Adams. “By integrating with the HGS enrollment system, we’re able to provide employees with a seamless enrollment experience, from engagement and education through decision support and enrollment. Partnering is only meaningful if it results in tangible benefits to employers and employees, and we believe strongly that this relationship results in just that.”

**About Hanna Global Solutions (HGS)**

Hanna Global Solutions is a full-service employee benefits administration firm offering a proprietary online employee self-service benefits enrollment platform, eligibility management, employee advocacy and employee benefit accounting, and wealth management and retirement planning services. Originally founded as a benefits advisory firm, HGS has developed its capabilities to serve the complex needs of global IT services companies employing staff in the United States. HGS is now expanding its operation to serve as benefits administration partner for insurance advisers and brokers, TPAs and carriers. HGS differentiates itself with technology-enabled services

informed by deep benefits domain expertise. Additional information is available at [www.hannaglobal.com](http://www.hannaglobal.com).

**About Navera**

Navera (formerly Trustnode) is a leading provider of cloud-based education and decision support products that help employees and their families make well-informed choices about their healthcare benefits and insurance options. Headquartered in San Francisco, Navera's interactive approach provides users with an engaging, informative, and relevant experience that increases participation and overall satisfaction with the benefits selection process. Navera delivers value to its broker, consultant, carrier, and healthcare exchange partners by improving employee engagement and reducing communication costs. To learn more about Navera, please visit [www.navera.com](http://www.navera.com).

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